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# **Executive Summary**

# **About Greenidge**

Greenidge currently builds, maintains and operates data centers focused on bitcoin mining, along with related power and electric infrastructure. Our team's knowledge of electricity markets and power plants make us a market leader in the construction and operation of data centers.

#### **Revenue Sources**



Hosting



Self-Mining



Incremental Revenue



EPCM/
Pod Sales



Al/Data

# By the Numbers

# April 2024 Mining, Hosting and Energy Capacity<sup>(1)</sup>

Hosting

**Self-Mining** 

Power Generation

1.8 EH/S

1.2 EH/S<sup>(2)</sup>

Ochciat

104 MW

#### 409 Bitcoins

2024 YTD Bitcoins Produced<sup>(3)</sup>

#### **Current Miners in Operation**

Dresden: 2,400 (owned); 17,800 (hosted)

North Dakota: 2,160 (owned)

Conifex: 750 (owned)

Core (4): 4,000 (owned)

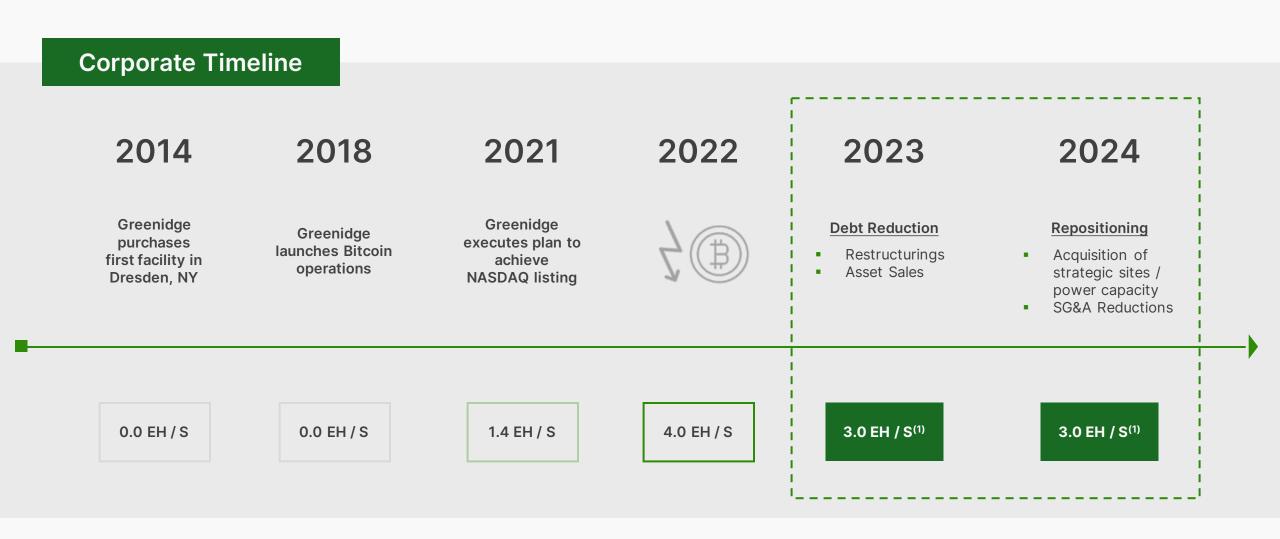
# Power Capacity<sup>(5)</sup>

- Total Current Capacity: 122 MW<sup>(6)</sup>
- Near-Term Expandable Capacity: 84 MW
- Total Near-Term Capacity: 206 MW
- Total Long-Term Capacity: 456 MW

Note: All figures approximated

- Rated hash rate as of April 2024: represents owned and hosting capacity including miners not yet installed.
- 2. ~300 PH/s of self-mining capacity idled from end of November through March 2024 due to contractual third-party hosting constraints, but GREE has re-deployed miners in lower cost locations
- Through 3/31/2024.
- ~2,400 miners will be moved to Greenidge-owned Mississippi facility in June 2024.
- 5. See Slide 6 "Our Current Footprint" for additional details concerning near-term expandable capacity and long-term capacity.
- Power capacity represents the maximum available power service without third party service level upgrades, and is not representative of bitcoin mining, hosting, or data center equipment installed

# **Our History**





# **Greenidge's Unique Capabilities**

We know how to run industrial assets and have a strong network of experts in the field who are committed to pursuing operational excellence to drive long-term results at Greenidge

#### **Operational Excellence**

- Significant base of knowledge relating to 24/7 continuous operation, mining hardware repair, thermal/noise management and miner optimization by an experienced team of employees
- R&D capability focused on mining hardware reliability and racking solutions
- Experience in sourcing latest generation highly efficient miners from key OEMs
- Active development pipeline of new sites pursuit of incremental stranded electrical assets

#### Key Results —





✓ Reduced infrastructure capex



# Q4 2023 Financials & Q1 2024 Estimates

#### Q4 2023 Results<sup>(1)</sup>

- Total revenue of \$19.6 million
  - Cryptocurrency datacenter self-mining revenue of \$7.2 million
  - Cryptocurrency datacenter hosting revenue of \$10.7 million
  - Power and capacity revenue of \$1.7 million
- Adjusted net income of \$6.8 million<sup>(2)</sup>
- Net income of \$2.7 million
- EBITDA of \$8.9 million
- Adjusted EBITDA of \$3.6 million

#### Q1 2024 Results<sup>(1)</sup>

- Total revenue of \$19.2 million
  - Cryptocurrency datacenter self-mining revenue of \$7.1 million
  - Cryptocurrency datacenter hosting revenue of \$9.1 million
  - Power and capacity revenue of \$3.0 million
- Adjusted net income of \$0.8 million<sup>(2)</sup>
- Net loss of \$3.6 million
- EBITDA of \$1.4 million
- Adjusted EBITDA of \$2.6 million

## **Cost Structure Optimization Underway**

FY'23 SG&A Spend(3):

\$23.8 million



Next 12M estimated SG&A Spend<sup>(3)</sup>:

\$16.7 million

\$7 million improvement



Q4 2023 results are as presented in the Company's 2023 10-K filling, 01 2023 results represent the middle of the Company's preliminary earnings range. See Slide 26 for the full Q1 2024 preliminary earnings range. See Slide 26 for a reconciliation of GABP metrics for 01 2014. See the Company's 2023 10-K and 10-K illings for a reconciliation of GABP metrics for 01 2014. See the Company's 2023 10-K and 10-K illings for a reconciliation of GABP metrics.

earnings range. See Slide 26 for a reconciliation of GAAP metrics for 01 2024. See the Company's 2023 10-K and 01-Q fillings for a reconciliation of GAAP metrics.

Adjusted net income represents net income from continuing operations (excluding depreciation and stock-based compensation).

Adjusted the income represents the income nom continuing operations (excluding depreciation and stock-based comp.)
 Adjusted SG&A is adjusted to exclude stock compensation and more accurately reflect the Company's cash spending.

# **Our Current Footprint**

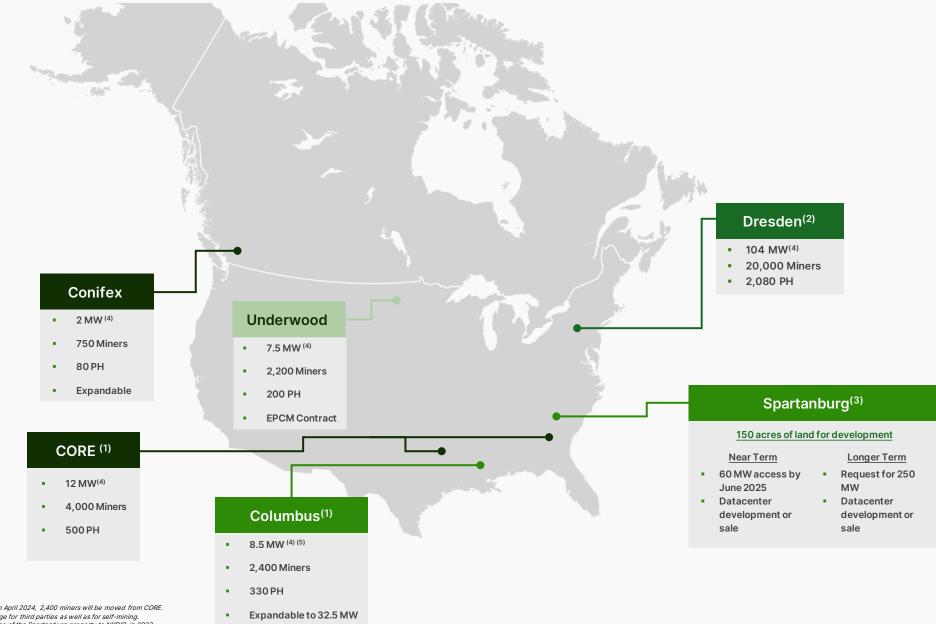
Owned and **Operational Sites** 

**Expandable** Owned Sites

**Key Leased Sites** 

**Our Miners Hosted at Third Party Host Site** 

GREE's controlling shareholder owns and operates 350+ industrial facilities across the globe with access to low-cost power sources





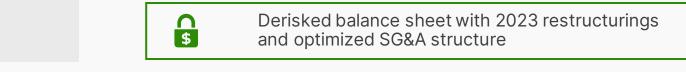
- Columbus property purchase closed in April 2024, 2,400 miners will be moved from CORE.
- Represents miners hosted by Greenidge for third parties as well as for self-mining. GREE closed agreement to sell 25 acres of the Spartanburg property to NYDIG in 2023.
- Represents existing owned and contracted power capacity.
- Includes 1.5 MW of potential service upgrades not requiring third party or utility upgrades.

# **Greenidge's Evolution & Competitive Advantages**

# What Greenidge Was 100% self-mining revenue (entirely beholden to price of bitcoin) Greenidge's Value Proposition Today Growing real estate portfolio and power access Datacenter buildout and operational capabilities



Excessively levered balance sheet with expensive debt and inefficient SG&A cost structure



upside potential

# **Greenidge Highlights**



Cryptocurrency datacenter and power generation leaders



Experienced operators of industrial assets



Network of potential datacenter, hosting and self-mining sites and customers with opportunities on which we are executing

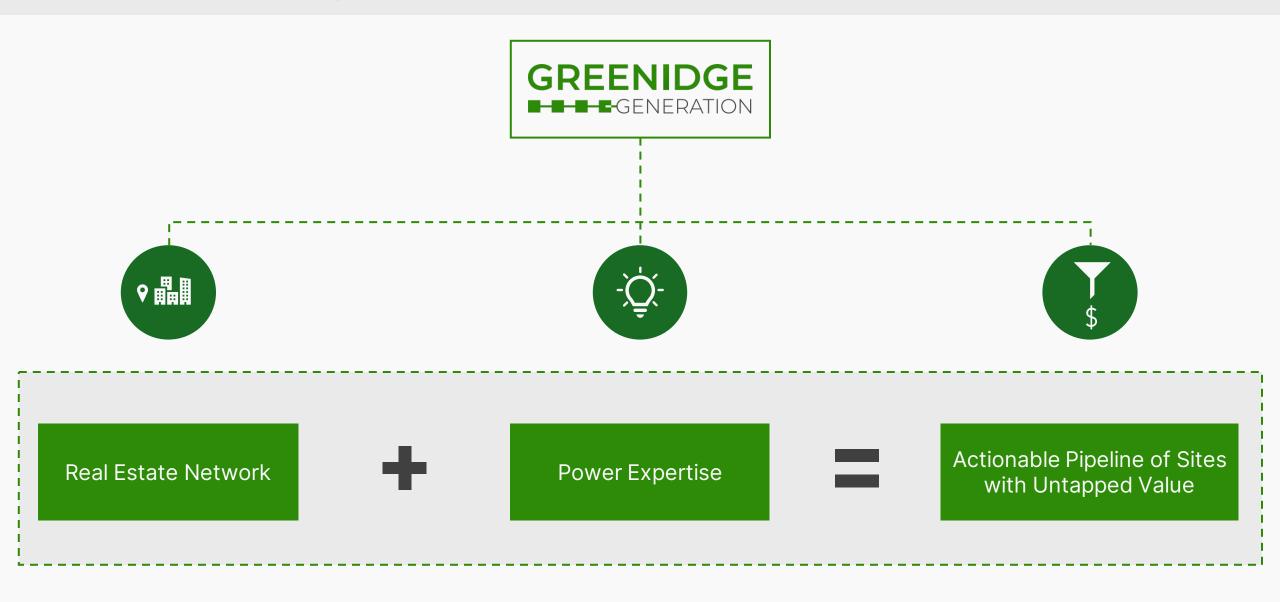
Diversified, attractive revenue mix with significant



Solutions provider, connecting customers in need of power with stranded assets

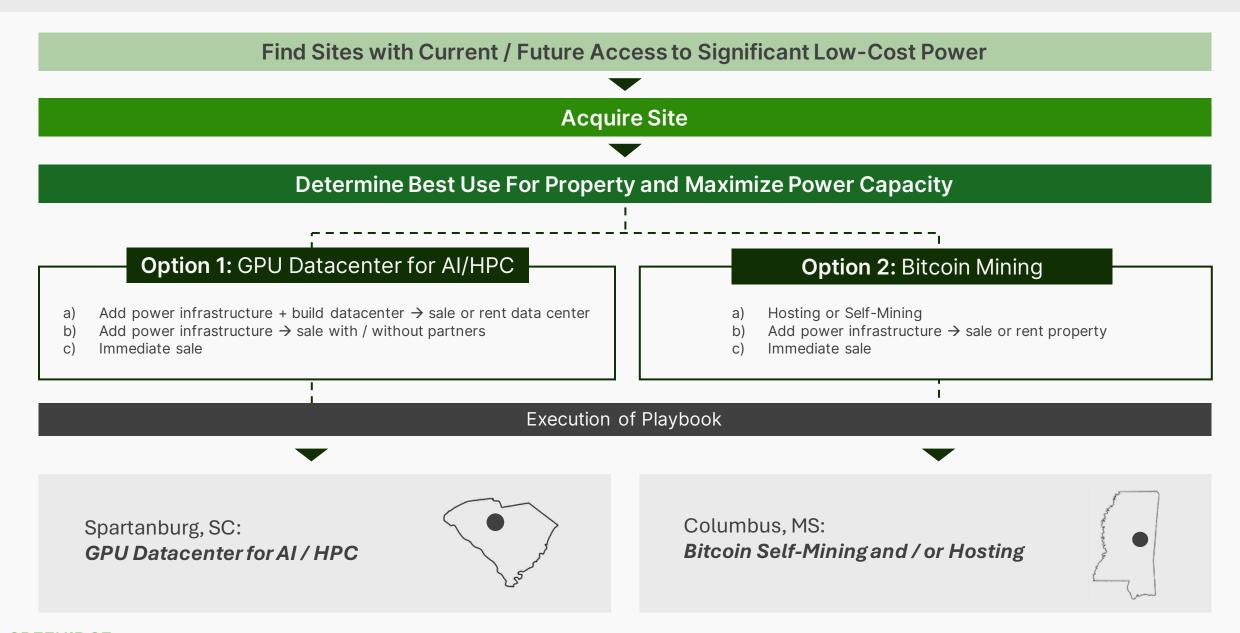


# What Makes Greenidge Unique?





# The New Greenidge Playbook for Value Creation





# Factors Enabling Greenidge To Execute Playbook



Proven Power Plant and Mining Expertise with Network of Actionable Sites



Engineers and electricians on staff with a proven ability to build and operate highly efficient mines



Chosen partner of NYDIG, Bitmain and Foundry



Access to potential other sites through Controlling Shareholder



Improved Balance Sheet with Diverse Revenue Sources



Access to upside in Bitcoin through deployment of selfmining fleet in low-cost environments



Hosting arrangement limits downside risk while allowing for participation in Bitcoin upside



Future EPCM and GREE Pod revenue require limited capital investment



**Captive Low-Cost Power and Growing Footprint** 

#### Dresden



No reliance on third party power



Access to some of the lowest cost natural gas in North America

#### **Potential Other Sites**



Mississippi



South Carolina



North Dakota



**Developing Datacenter Capacity** for Al



Leverage operational DNA to grow stable income stream from datacenter hosting/development of sites



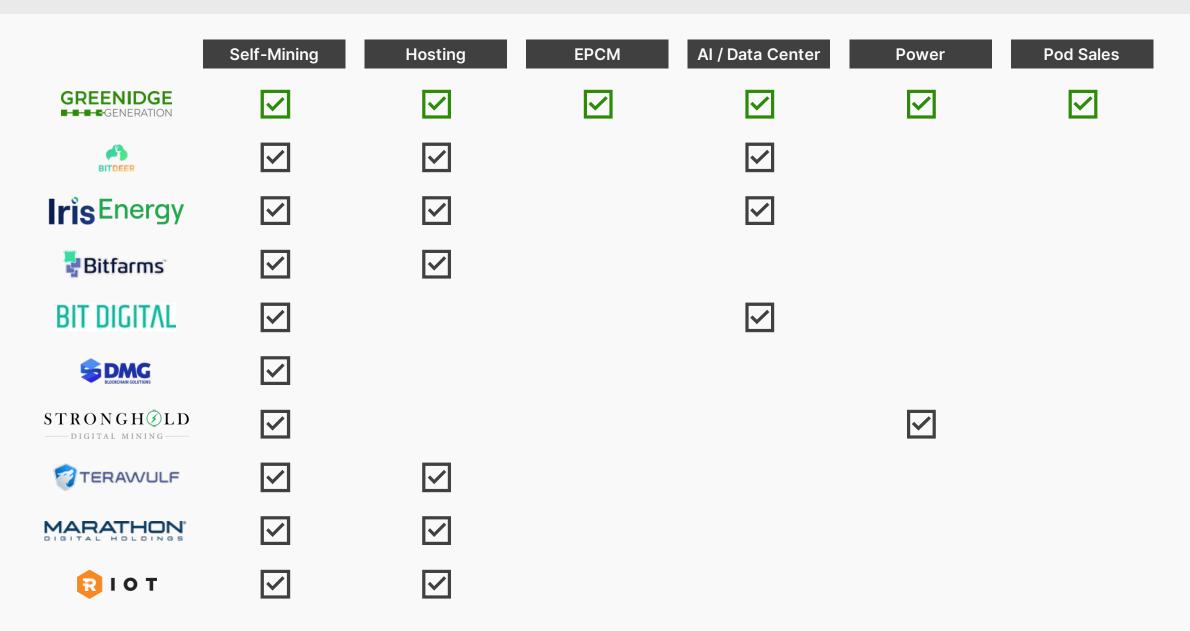
Partnership with Infinite Reality will provide access to future datacenter clients



Pilot Program represents first foray into the datacenter and Al space



# **Greenidge's Full Suite of Offerings**





# **Greenidge's Recent Accomplishments**

1.	2.	3.	4.
Continuing Progress on Al Initiatives	Diversify Through Acquisitions and Best-In-Class Site Buildouts	Debt and Cost Reduction Efforts	Strategic Growth Opportunities (Ongoing)
Commenced Partnership with Infinite Reality	South Carolina  Prior to NYDIG sale, expanded site by 30 MW and deployed 8,600 miners in 3 months. Agreement for future access to 60 MW for remaining parcel.	NYDIG Restructuring  Eliminated \$74.4 million of debt in 2023.	Evaluate potential mergers or partnerships
Initiated Orders for Pilot Program	North Dakota  Constructed and commissioned 7.5  MW of capacity site in 2 months, while designing 30 MW mining site at facility.	B. Riley Restructuring	Increase future access to power
	GREE Pods  Design top-class air pods holding 792  miners per pod.	SG&A Reduction <sup>(1)</sup> Reduced projected Annual SG&A by over \$7 million going forward, representing a 30% improvement.	Continue site purchases
	Mississippi  Purchased 12-acres and 73,000 sq ft  warehouse for \$1.45mm with up to 32.5  MW and currently on track to deploy 8  MW within 2 months of closing.		



## **Current State: Limited Power Supply for Al**

# The New York Times (1)

"In a middle-ground scenario, by 2027 A.I. servers could use between 85 to 134 terawatt hours (Twh) annually. That's similar to what Argentina, the Netherlands and Sweden each use in a year, and is about 0.5 percent of the world's current electricity use."

#### Forbes (2)

"According to estimates from the federal Energy Information Administration, U.S. miners of Bitcoin used 70 terawatthours to power their datacenters last year. That's merely **10% of the electricity that A.I. might be drawing in 2030**."

# The Washington Post (3)

"The nation's **2,700 data centers sapped more than 4 percent of the country's total electricity in 2022**, according to the International Energy Agency. Its projections show that by 2026, they will consume 6 percent. Industry forecasts show the centers eating up a larger share of U.S. electricity in the years that follow..."

## **Greenidge is the Solution**

**~** 

Proven operators with in-house engineering and electrical capabilities having successfully designed, built and operated over 4 EH/s of bitcoin mining data center operations and over 160 MW of power infrastructure at multiple locations



Blueprint to execute on buildouts with new partners for data center capabilities; partnership already inked with Infinite Reality



Greenidge has strong relationship with its controlling shareholder who has access to potentially actionable sites



#### **Situation Overview**

#### GREENIDGE GENERATION

- Access to power assets convertible into data centers through existing sites
- Network of potential stranded power assets through Controlling Shareholder

# REALITY

- High demand for power to support rapid growth of Infinite Reality
- Existing power options (e.g. AWS) are prohibitively expensive

#### **Significant Opportunity for Mutual Growth**

#### GREENIDGE GENERATION

- Data center
  multiples are
  extremely robust
  (~20x / EBITDA)
- Blueprint for future buildouts with new partners
- Further diversify revenue base

# REALITY

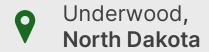
- Cheaper option to power AI needs and support business growth
- ROFR on GREE sites; runway for continued expansion

In 2023, GREE and Infinite Reality commenced a partnership including a share swap in which GREE will provide GPU access to Infinite Reality clients in exchange for a profit share



# Diversify Through Acquisitions and Best-In-Class Site Buildouts

#### Strategic Actions to Strengthen Revenue and Asset Diversity



Greenidge deployed 2,100 miners on site with 7.5 MW power capacity lease in North Dakota; additional upside from EPCM projects

Spartanburg, South Carolina

Greenidge secured right to develop up to 60 MW of low-cost power on its South Carolina property, following a previous build out of 44 MW of mining on same site

Columbus, Mississippi

Greenidge purchased 12 acres with potential future development capability of up to 32.5 MW of power capacity in Mississippi and is in the process of deploying 7 MW of miners in Q2

P Dresden, New York

Greenidge substantially increased mining efficiency at Dresden through improvements to GREE pods, while commencing pilot GPU datacenter program

We have diversified our revenue mix and expanded our asset base to favorable geographies



2.

# Diversify Through Acquisitions and Best-In-Class Site Buildouts (Cont.)

## **Existing Diversified Revenue Mix**

Hosting: 47% Revenue (Q1'24)



Diversified source of revenue



Upside through percentage earned of gross profit

Self-Mining: 37% Revenue (Q1'24)



Full upside exposure to Bitcoin price



Opportunity for rapid growth

Energy: 16% Revenue (Q1'24)



Alternate source of revenue during weak Bitcoin economic environments or favorable energy prices

By leveraging both hosting arrangements and installing its own miners, Greenidge benefits from augmented revenue mix while simultaneously able to participate in Bitcoin upside

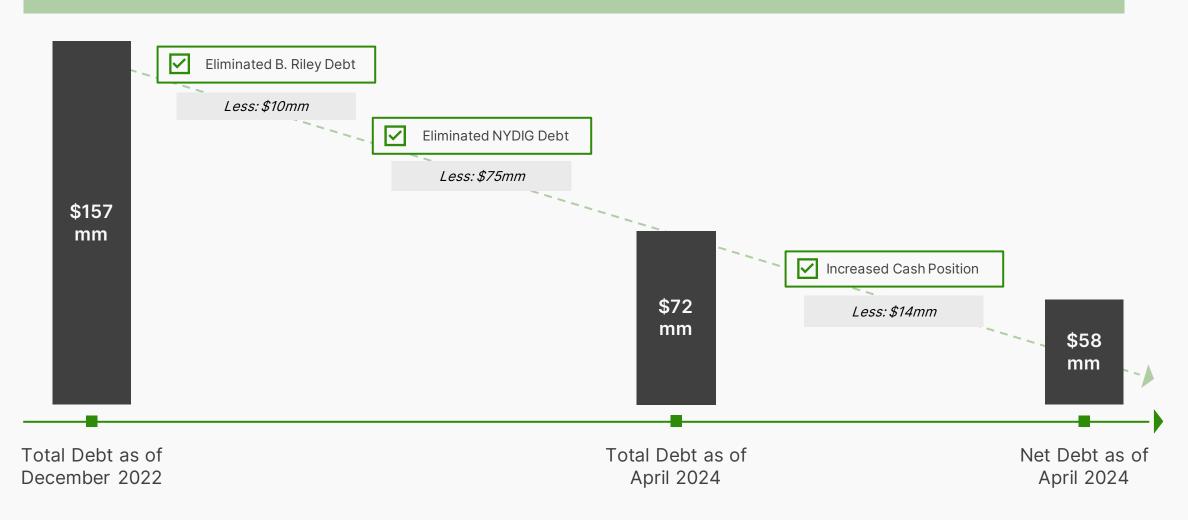
GREE is also in the process of developing datacenter capacity for AI with Infinite Reality for 2024, which we expect to add incremental revenue diversity and flexibility



2.

# **De-Leveraging Efforts**

Since December 2022, restructuring efforts have substantially derisked Greenidge's balance sheet to reduce total debt by 54%





3.

# Strategic Growth Opportunities

# **Greenidge Today**



#### **Reduced Debt**

Since December 2022, restructuring efforts have substantially derisked Greenidge's balance sheet to reduce total debt by 54%



#### Reduced SG&A

\$7 million SG&A improvement from FY'23 to next 12 months



#### Improved Real Estate Portfolio

Key milestones achieved at South Carolina, Mississippi, North Dakota and Dresden Sites



**Inventory of Equipment for Electrical Upgrades / Buildouts** 



**Evaluating Opportunities for Land Acquisitions / Leases** 

# **Greenidge is Positioned for Growth**

AI / GPU Hosting / Infrastructure Services

## **Development of Properties**









AI / HPC Datacenters

**Self-Mining** 

Hosting







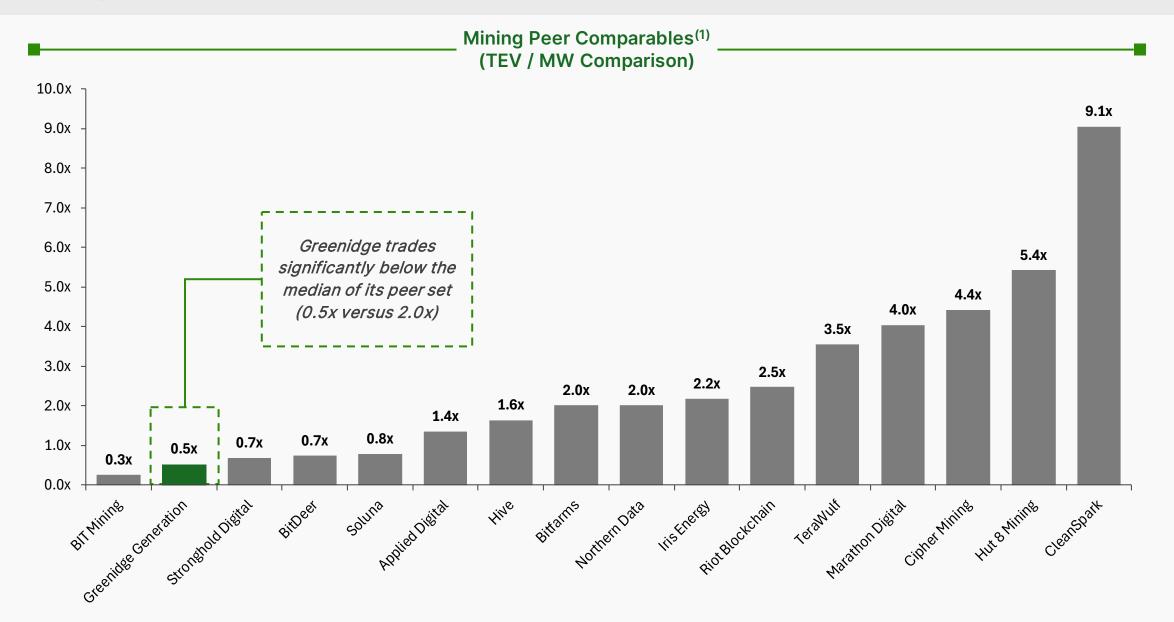
**Property Sales** 

**EPCM Services** 

**GREE Pod Sales** 



# Greenidge is Undervalued vs. Competitors







# **Appendix**

# How Does Greenidge Make Money Self-Mining?





Once verified the transactions are consolidated to form a data block



2

The transaction is broadcast to peer-to-peer computers known as nodes



3

Miners validate the transaction and the user's status using known algorithms



5

New block is added to existing blockchain in a way that is permanent and unalterable



6

Transaction is verified and 6.25 bitcoin + transaction fees are awarded for solving

**Greenidge validates transactions here** 

Greenidge receives payments for mining and transaction fees here

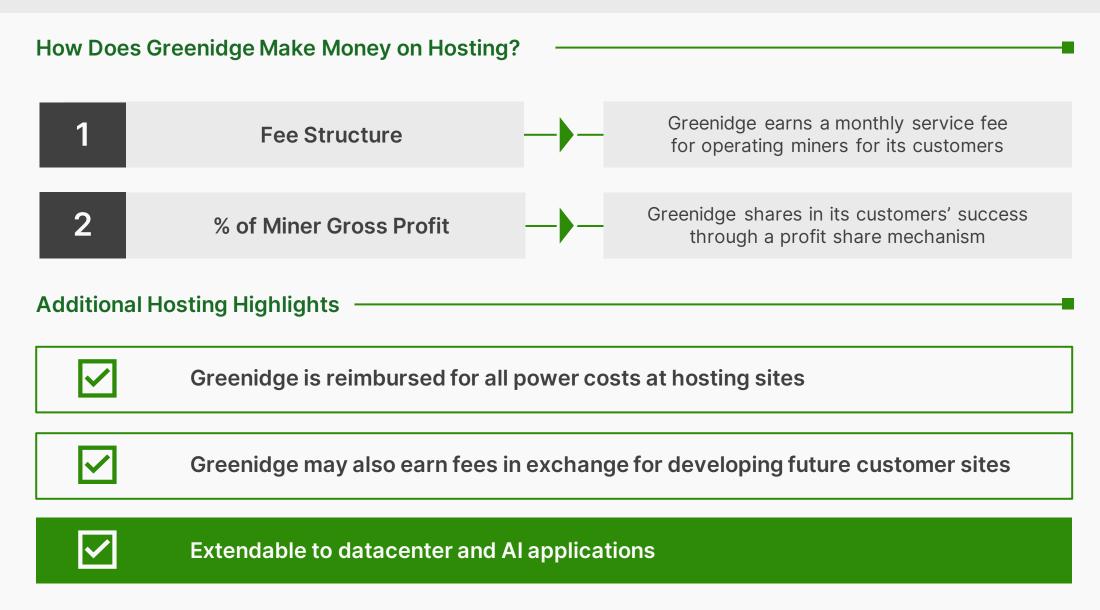


# How Does Greenidge Make Money Self-Mining? (Cont.)





# How Does Greenidge Make Money on Hosting?





# **Reconciliation of Non-GAAP Metrics**

Adjusted net income from continuing operations

	First Quarter 2024		
Amounts denoted in millions	Low	Mid	High
	<b>.</b> ( <b>.</b> )	<b>4</b> (0.0)	<b>A</b> ( <b>A</b> ()
Net income (loss) from continuing operations	\$ (4.1)	\$ (3.6)	\$ (3.1)
Interest expense, net	1.8	1.8	1.8
Depreciation and amortization	3.2	3.2	3.2
EBITDA from continuing operations	\$ 0.9	\$ 1.4	\$ 1.9
Stock-based compensation	1.1	1.1	1.1
Adjusted EBITDA from continuing operations	\$ 2.1	\$ 2.6	\$ 3.1
Net income (loss) from continuing operations	\$ (4.1)	\$ (3.6)	\$ (3.1)
Depreciation and amortization	3.2	3.2	3.2
Stock-based compensation	1.1	1.1	1.1

\$ 0.3



\$ 1.3

Preliminary Results Range

\$ 0.8